

BECOME A CUSTOMER

Thank you for your interest in Basilur Tea! We are delighted to provide you with more information. Basilur Tea Wholesale is for ...
Tea Rooms, Coffee Shops, Restaurants and Hotels; Retail Stores, Gift Shops and Fine Food Stores

Basilur Tea offers our premium, fine teas in loose-leaf or teabag forms in custom designed, aesthetically appealing packaging. Please complete the reseller registration form to apply for wholesale information and pricing.

We provide our wholesale customers:

- * The finest Ceylon Tea shipped direct from our production facility in Sri Lanka.
- * Premium black, green, oolong and white tea with or without botanicals.
- * Knowledgeable customer support.
- * Training for beverage professionals and staff
- * Low minimum orders on most teas.
- * Wholesale or Distributor discounts

When you purchase Pure Ceylon Tea from Basilur Tea, you are assured of purchasing teas that are the freshest, highest grades accorded by tea masters and tea connoisseurs and with the best competitive prices possible.

Please contact us by phone at 360-944-1777

or e-mail: info@basilurteausa.com We look forward to a long and mutually beneficial relationship with you.

Our Policies

We're passionate about tea and we're devoted to our customers.

Basilur Tea does business with thousands of specialty retailers globally. Our customers span a wide variety of industries including

- Tea shops and tea retailers
- Gift shops and book stores
- Caf's and coffee shops
- Luxury hotels and resorts
- Gift basket suppliers
- Wholesale food and beverage distributors
- Other clients who demand the finest quality premium tea

As a customer, you will not be competing for market share with mass-market discounters but not with us. We do not sell to mass-market discounters and dollar-type stores.

Confidentiality

Our priority is to serve you.

BasilurTea does not release the names of our customers under any circumstances. Nor will we discuss the details of your business with a third party.

Frequently Asked Questions about becoming a customer

Do you have a minimum order size?

Yes we do. Wholesale orders are by the case only with a minimum opening order of \$250. All orders are wholesale only.

Do you do custom labeling?

Yes, we offer custom labeling with minimum quantity levels. If you have any questions about packing your own tea, please give us a call.

Can I get shipping terms?

Orders are processed by Credit Card or check prepayment only. Subsequent orders may be shipped on terms by filling in a credit application and submitting it for approval.

How do I order online?

Online ordering will be available soon. In the meantime, please request our full-color brochures and descriptive price list.

How much do you stock if I want to make a large order?

We do our best to ensure large quantities of each of our listed products. If your order is very large, a pre-negotiated lead-time may be required.

Do you have a showroom?

Our Vancouver, Washington office has a small show room open by appointment. The best way to view our complete line of products is by stopping by our booth at one of our trade shows.

Can I buy retail from you?

Our business is wholesale only and we appreciate you asking. Give us a quick call or an e-mail and we'll be happy to direct you to a retailer in your area.

What Credit Cards can I use to pay for my order?

We accept Visa and Mastercard credit and debit cards.

Can I place my first order online?

We like to develop close personal relationships with our customers! As such, first orders may only be placed over the phone, or by visiting us at a trade show. Online ordering will be available soon.

Are orders shipped from within the US?

Yes. North American orders are shipped from Vancouver, WA.

Do you make drop shipments?

Please call us if you are interested in drop shipments or an affiliate program.



6715 NE 63rd St. Suite 502
 Vancouver, WA 98661
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 Fax: 360-852-8435
info@basilurteausa.com
www.basilurteausa.com

WHOLESALE ACCOUNT SETUP

BUSINESS INFORMATION

Full name and Title:			
Company name:			
Phone:	Fax:	E-mail:	
Primary business address:			
City:	State:	Zip Code:	
Shipping address (if different than above):			
City:	State:	Zip Code:	
UBI #:	Nature of business:		
Please select one: Sole proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Other <input type="checkbox"/>			Years in business:
PAYMENT PREFERENCE: CREDIT CARD <input type="checkbox"/> PAYPAL <input type="checkbox"/> M/O <input type="checkbox"/> WIRE TRANSFER <input type="checkbox"/>			
VISA OR M/C; PAYPAL E-MAIL OR BANK ROUTING INFORMATION			
#: _____			
EXP. DATE _____ 3-DIGIT SECURITY CODE: _____			
ABA ROUTING # _____ ACCOUNT # _____			

SIGNATURES

Title:	Title:
Date:	Date:

Please, fill this form and mail to: **6715 NE 63rd St. Suite 502 Vancouver, WA 98661**